

FIRM OVERVIEW

- Middle-market private equity firm led by a group of experienced private equity and management executives, formed as a **spin-out from Charlesbank Capital Partners**
- Target opportunities to become **“partner of choice”** for founders and management teams
- Leverage **deep network of executives** cultivated over decades to source and evaluate opportunities
- Dedicate significant resources to each company with a **concentrated portfolio** and hands-on approach
- **Fund II** closed in January 2022 at hard cap of **\$575 million** in limited partner capital commitments

TARGET INVESTMENT PARAMETERS

- Enterprise values: \$50 to \$500 million
- Equity investments: \$25 to \$100 million
- Size of business: \$10 to \$35 million of EBITDA
- Industries: Focus primarily on consumer products, industrials, and business services
- Geography: Focus primarily on North American companies (U.S. and Canada)

TRANSACTION TYPES



Family and founder led businesses where existing shareholders are interested in continuing to own a meaningful portion of the business and want a partner to help maximize the value of their remaining ownership stake



Corporate carve-outs from larger companies where management sees untapped opportunities from independence



Complex situations where we can partner with management to transform businesses in transition (e.g., management succession, industry turmoil, new growth avenues, consolidation opportunities, low-cost manufacturing)

NCP SENIOR TEAM

Experienced Middle Market Investors

Jon Biotti

Managing Partner
25 years investing
In the middle market

David Ganitsky

Managing Director
>15 years investing
In the middle market

Alex Weiss

Managing Director
>12 years investing
In the middle market

Firm Management

Scott Farden

Managing Director
20+ years in IR, Operations,
and Business Development

Experienced Operators and Investors

Neil DeFeo

Executive Partner
20+ years
Consumer CEO

Ron DeFeo

Executive Partner
20+ years
Industrial CEO

Kathleen McCann

Executive Partner
20+ years
Services CEO

Laki Nomicos

Senior Advisor
18+ years at Bain Capital

PORTFOLIO COMPANIES & PRIOR EXPERIENCE

Legend

Nonantum Portfolio Companies

CONSUMER

FAMILY AND FOUNDER-LED



ROSS-SIMONS
DTC jewelry retailer



LIFTED TRUCKS
Specialized auto dealership



CHRISTIANBOOK
eCommerce Christian books & merchandise



PAPA MURPHY'S
Take-and-bake pizza QSR

CORPORATE CARVE-OUTS



FULLBEAUTY BRANDS
Direct-to-consumer plus-size apparel



ZENITH PRODUCTS
Bathroom storage products

COMPLEX SITUATIONS



VARSITY BRANDS
Academic achievement and athletic brands



PEACOCK FOODS
Food contract manufacturing

INDUSTRIAL

FAMILY AND FOUNDER-LED



ROADONE
Intermodal transportation

PLASKOLITE

PLASKOLITE
Acrylic sheet manufacturing



CEDAR CREEK
Building products distribution

CORPORATE CARVE-OUTS



TEAM DRIVEAWAY
Driveaway services



REGENCY, SOUTH-CROSS
Natural gas pipelines



WAGGONERS
Vehicle transport and logistics

COMPLEX SITUATIONS



UNITED ROAD
Vehicle transportation and logistics



BLUEKNIGHT
Crude oil and asphalt storage & transportation



GALLS
Uniform/equipment distribution

BUSINESS SERVICES

FAMILY AND FOUNDER-LED



HELIX
Traffic control services



LJP WASTE SOLUTIONS
Commercial waste services



PNE
Industrial services



AMERICAN TIRE
Wholesale tire distribution



ARS
HVAC and plumbing services



GRAYWOLF
Industrial services

CORPORATE CARVE-OUTS



PRINCETON REVIEW
Test prep and tutoring services

COMPLEX SITUATIONS



PROVEST
Legal services



WORLDSTRIDES
Educational student travel



POLYCONCEPT
Promotional products

HISTORY OF DEMONSTRATING A COMMITMENT AND PASSION FOR FAMILY / FOUNDER BUSINESSES AND CORPORATE CARVE-OUTS IN OUR CORE INDUSTRY VERTICALS

Note: NCP investments include RoadOne, ProVest, Ross-Simons, Lifted Trucks, Christianbook, Helix, Team DriveAway, LJP Waste Solutions, and PNE.

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