

### FIRM OVERVIEW

- Middle-market private equity firm led by a group of experienced private equity and management executives, formed as a spin-out from Charlesbank Capital Partners
- o Target opportunities to become "partner of choice" for founders and management teams
- Leverage deep network of executives cultivated over decades to source and evaluate opportunities
- o Dedicate significant resources to each company with a **concentrated portfolio** and hands-on approach
- o **Fund II** closed in January 2022 at hard cap of \$575 million in limited partner capital commitments

### TARGET INVESTMENT PARAMETERS

Enterprise values: \$50 to \$500 million
 Equity investments: \$25 to \$100 million

Size of business: \$10 to \$35 million of EBITDA

o Industries: Focus primarily on consumer products, industrials, and business services

o Geography: Focus primarily on North American companies (U.S. and Canada)

## **TRANSACTION TYPES**



Family and founder led businesses where existing shareholders are interested in continuing to own a meaningful portion of the business and want a partner to help maximize the value of their remaining ownership stake



**Corporate carve-outs** from larger companies where management sees untapped opportunities from independence



**Complex situations** where we can partner with management to transform businesses in transition (e.g., management succession, industry turmoil, new growth avenues, consolidation opportunities, low-cost manufacturing)

# **NCP SENIOR TEAM**

### **Experienced Middle Market Investors**

# Jon Biotti Managing Partner

>20 years investing Previously at Charlesbank

## David Ganitsky Managing Director

>15 years investing
Previously at Charlesbank

## **Alex Weiss**

Managing Director >12 years investing Previously at Charlesbank

#### **Firm Management**

# Scott Farden Managing Director

20+ years in IR, Operations, and Business Development

### **Experienced Operators and Investors**

Neil DeFeo
Executive Partner

20+ years Consumer CEO

# Ron DeFeo

Executive Partner 20+ years Industrial CEO

## Kathleen McCann

20+ years Services CEO Laki Nomicos Senior Advisor 18+ years at Bain Capital

# PORTFOLIO COMPANIES & PRIOR EXPERIENCE

Legend

Nonantum Portfolio Companies

## Consumer

**Consumer Products** Food **Packaging** 

#### **Industrial**

Transportation / Logistics Manufacturing **Building Products** 

## **Business Services**

Distribution **Industrial Services Consumer Services** 



retailer

**Ross-Simons** DTC jewelry

RoadOne ROADONE daLogistics Intermodal

transportation



**HELIX** Traffic control

services



**LIFTED TRUCKS** Specialized auto dealership

PLASKOLITE PLASKOLITE

Acrylic sheet manufacturing



**LJP WASTE SOLUTIONS** Commercial waste services



**CHRISTIANBOOK eCommerce** Christian books & merchandise



**CEDAR CREEK Building products** distribution



**AMERICAN TIRE** Wholesale tire distribution



**GRAYWOLF** Industrial services



**ARS HVAC** and plumbing services



PAPA MURPHY'S Take-and-bake pizza QSR

**FULLBEAUTY** BRANDS"

**FULLBEAUTY** Direct-toconsumer plussize apparel



**TEAM DRIVEAWAY** Driveaway services



REGENCY, **SOUTHCROSS** Natural gas pipelines



Vehicle transport



**PRINCETON REVIEW** Test prep and tutoring services



**Corporate** 

Family /

Founder-Led

**Businesses** 



**ZENITH PRODUCTS** Bathroom storage products



and logistics United≫Road UNITED ROAD



Vehicle

**BLUEKNIGHT** Crude oil and

asphalt storage & transportation



PROFEST

Legal services

**PROVEST** 

Educational student travel



**POLYCONCEPT** Promotional products

**Complex Situations** 



VARSITY BRANDS Academic achievement and athletic brands

**Peacockfoods** 

**PEACOCK FOODS** Food contract manufacturing

BLUEKNIGHT

GALLS

**G**ALLS

Uniform/equipment distribution

HISTORY OF DEMONSTRATING A COMMITMENT AND PASSION FOR FAMILY / FOUNDER BUSINESSES AND CORPORATE CARVE-OUTS IN OUR CORE INDUSTRY VERTICALS

Note: NCP investments include RoadOne, ProVest, Ross-Simons, Lifted Trucks, Christianbook, Helix, Team DriveAway and LIP.

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