

## FIRM OVERVIEW

- Middle-market private equity firm led by a group of experienced private equity and management executives, formed as a **spin-out from Charlesbank Capital Partners**
- Target opportunities to become **“partner of choice”** for founders and management teams
- Leverage **deep network of executives** cultivated over decades to source and evaluate opportunities
- Dedicate significant resources to each company with a **concentrated portfolio** and hands-on approach
- **Fund II** closed in January 2022 at hard cap of **\$575 million** in limited partner capital commitments

## TARGET INVESTMENT PARAMETERS

- Enterprise values: \$50 to \$500 million
- Equity investments: \$25 to \$100 million
- Size of business: \$10 to \$35 million of EBITDA
- Industries: Focus primarily on consumer products, industrials, and business services
- Geography: Focus primarily on North American companies (U.S. and Canada)

## TRANSACTION TYPES



**Family and founder led businesses** where existing shareholders are interested in continuing to own a meaningful portion of the business and want a partner to help maximize the value of their remaining ownership stake



**Corporate carve-outs** from larger companies where management sees untapped opportunities from independence



**Complex situations** where we can partner with management to transform businesses in transition (e.g. management succession, industry turmoil, new growth avenues, consolidation opportunities, low-cost manufacturing)

## NCP SENIOR TEAM

### Experienced Middle Market Investors

#### Jon Biotti

Managing Partner  
>20 years investing  
Previously at Charlesbank

#### David Ganitsky

Managing Director  
>15 years investing  
Previously at Charlesbank

#### Alex Weiss

Managing Director  
>12 years investing  
Previously at Charlesbank

### Firm Management

#### Scott Farden

Managing Director  
20+ years in IR, Operations,  
and Business Development

### Experienced Operators and Investors

**Neil DeFeo**  
Executive Partner  
20+ years  
Consumer CEO

**Ron DeFeo**  
Executive Partner  
20+ years  
Industrial CEO

**Kathleen McCann**  
Executive Partner  
20+ years  
Services CEO

**Laki Nomicos**  
Senior Advisor  
18+ years at Bain Capital

# PORTFOLIO COMPANIES & PRIOR EXPERIENCE

Legend

Nonantum Portfolio Companies

	<b>Consumer</b> Consumer Products Food Packaging	<b>Industrial</b> Transportation / Logistics Manufacturing Building Products	<b>Business Services</b> Distribution Industrial Services Consumer Services
<b>Family /                      Founder-Led                      Businesses</b>	 <b>LIFTED TRUCKS</b> Wholesale tire distribution	 <b>ROADONE</b> Intermodal transportation	 <b>HELIX</b> Traffic control services
	 <b>ROSS-SIMONS</b> DTC jewelry retailer	<b>PLASKOLITE</b> Acrylic sheet manufacturing	 <b>AMERICAN TIRE</b> Wholesale tire distribution
	 <b>CHRISTIANBOOK</b> eCommerce Christian books & merchandise	 <b>CEDAR CREEK</b> Building products distribution	 <b>GRAYWOLF</b> Industrial services
	 <b>PAPA MURPHY'S</b> Take-and-bake pizza QSR		 <b>ARS</b> HVAC and plumbing services
<b>Corporate                      Carve-Outs</b>	<b>FULLBEAUTY BRANDS</b> Direct-to-consumer plus-size apparel	 <b>REGENCY, SOUTH CROSS</b> Natural gas pipelines	 <b>PRINCETON REVIEW</b> Test prep and tutoring services
	 <b>ZENITH PRODUCTS</b> Bathroom storage products	 <b>WAGGONERS</b> Vehicle transport and logistics	
<b>Complex                      Situations</b>	 <b>VARSITY BRANDS</b> Academic achievement and athletic brands	 <b>UNITED ROAD</b> Vehicle transportation and logistics	 <b>PROVEST</b> Legal services
	 <b>PEACOCK FOODS</b> Food contract manufacturing	 <b>BLUEKNIGHT</b> Crude oil and asphalt storage & transportation	 <b>WORLDSTRIDES</b> Educational student travel
		 <b>GALLS</b> Uniform / equipment distribution	 <b>POLYCONCEPT</b> Promotional products

## HISTORY OF DEMONSTRATING A COMMITMENT AND PASSION FOR FAMILY / FOUNDER BUSINESSES AND CORPORATE CARVE-OUTS IN OUR CORE INDUSTRY VERTICALS

Note: NCP investments include RoadOne, ProVest, Ross-Simons, Lifted Trucks, Christianbook, and Helix.

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