

NONANTUM CAPITAL PARTNERS (NCP) OVERVIEW

FIRM OVERVIEW

- NCP is a middle-market private equity firm led by a group of experienced private equity and management executives, formed as a **spin-out from Charlesbank Capital Partners**
- Focus on the target-rich **lower middle market** where the team has deep investment and operational experience
- Seek to **partner with founders, families, and management teams** to build businesses of enduring value
- Target companies in the **consumer, industrial, and business services sectors with \$10-35 million of EBITDA**

TRANSACTION TYPES

- **Family- and founder-led businesses** where existing shareholders are seeking partial liquidity and looking to partner with investors who can help maximize the value of their remaining ownership stake
- **Corporate carve-outs** where management sees untapped opportunities resulting from independence
- **Complex situations** where we can partner with management to transform businesses in transition (e.g., management succession, industry turmoil, new growth avenues, low cost manufacturing)

TARGET COMPANIES

- Lower middle market companies with **untapped potential** where we can leverage our investment and operational experience and resources to build enduring value
- Opportunities to **transform businesses** (e.g., carve-out to stand-alone, regional to national, flat to growing)
- **Control buyouts** where sellers and management are interested in investing alongside us to grow the business

INVESTMENT PARAMETERS

- Enterprise values: \$50 to \$250 million
- Equity investments: \$25 to \$75 million
- Size of business: \$10 to \$35 million of EBITDA
- Industries: Focus primarily on consumer products, industrials, and business services
- Geography: Focus primarily on North American companies (U.S. and Canada)

FUND SIZE

- **\$385 million Fund I** closed in April 2018, reaching “hard cap” in three months
- The founding partners are making a substantial capital commitment to Fund I (~\$30 million)

NCP SENIOR TEAM

Experienced Middle Market Investors

Jon Biotti
Managing Partner
20+ years at Charlesbank

David Ganitsky
Managing Director
12+ years at Charlesbank

Operating Expertise

Laki Nomicos
Managing Director
18+ years at Bain Capital

Firm Management

Scott Farden
Managing Director
20+ years in IR, Operations, BD

Board Involvement from Proven CEOs

Neil DeFeo
Executive Partner
20+ years
Consumer CEO

Ron DeFeo
Executive Partner
20+ years
Industrial CEO

Kathleen McCann
Executive Partner
20+ years
Services CEO

PRIOR EXPERIENCE

	Consumer Consumer Products Food Packaging	Industrial Transportation / Logistics Manufacturing Building Products	Business Services Distribution Industrial Services Consumer Services
Family / Founder-Led Businesses	 LIFTED TRUCKS Wholesale tire distribution	 ROADONE Intermodal transportation	 HELIX Traffic control services
	 ROSS-SIMONS DTC jewelry retailer	PLASKOLITE Plaskolite Acrylic sheet manufacturing	 AMERICAN TIRE Wholesale tire distribution
	 PAPA MURPHY'S Take-and-bake pizza QSR	 CEDAR CREEK Building products distribution	 GRAYWOLF Industrial services
Corporate Carve-Outs	FULLBEAUTY BRANDS Direct-to-consumer plus-size apparel	 REGENCY, SOUTH CROSS Natural gas pipelines	 PRINCETON REVIEW Test prep and tutoring services
	 ZENITH PRODUCTS Bathroom storage products	DEMAG Crane manufacturing	 MODUS MEDIA Supply chain management services
	 BOMBARDIER REC. Water craft and snowmobile manufacturing	 TEREX MINING Mining equipment manufacturing	
Complex Situations	 VARSITY BRANDS Academic achievement and athletic brands	United Road Vehicle transportation and logistics	 WORLDSTRIDES Educational student travel
	 PEACOCK FOODS Food contract manufacturing	 BLUEKNIGHT Crude oil and asphalt storage & transportation	 PROVEST Legal services

Legend
 Nonantum Portfolio Companies

HISTORY OF DEMONSTRATING A COMMITMENT AND PASSION FOR FAMILY / FOUNDER BUSINESSES AND CORPORATE CARVE-OUTS IN OUR CORE INDUSTRY VERTICALS

Note: NCP investments include RoadOne and ProVest. All other listed investments were made by Charlesbank, except for: Dollarama, BRP, and Modus Media (which were investments made by Bain Capital); Hawaiian Tropic (which was acquired by Playtex); and Demag, and Terex Mining (which were acquired by Terex)

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Learn more by visiting www.nonantumcapital.com